

Magellan of Virginia and Astyra Selected to Receive Metropolitan Business League's Trailblazer Partnership Award

SCOTTSDALE, Ariz.--(BUSINESS WIRE)-- Magellan of Virginia, a subsidiary of [Magellan Health, Inc.](#) (NASDAQ: MGLN), and Astyra Corporation were recently selected to receive the Metropolitan Business League's (MBL) Trailblazer Partnership Award for their work together. Astyra is a local Small, Women or Minority-owned (SWaM) business that specializes in providing staffing, outsourcing and technology capabilities to other companies. The Trailblazer Partnership Award recognizes a small business and its larger partner that formed a successful teaming relationship and/or joint venture that resulted in the award of a new contract or an ongoing relationship. Magellan works with Astyra to help staff customer service positions in Magellan's member call center.

"In both the substance and logistics of our work, we recognize that real, lasting success comes from collaboration, especially with a locally-based organization that shares our mission-driven focus," said Bill Phipps, general manager of Magellan of Virginia. "We found that collaboration in the team at Astyra, and the result benefits the nearly one million Virginians we serve."

"When working with larger firms, they often asked how the relationship would work. For the past few years, we've been able to say 'we would like it to work the way our Magellan relationship has'," said Ken Ampy, Astyra's co-founder. "It has been a relationship of mutual respect, teamwork and a together-we-can attitude. It's a teaming relationship that embodies the spirit of the MBL."

Magellan of Virginia was selected by the Virginia Department of Medical Assistance Services in 2013 to serve as the commonwealth's Behavioral Health Services Administrator. Magellan administers behavioral health services for members enrolled in Virginia's Medicaid and FAMIS programs.

MBL is a non-profit, membership-based business association that creates business connections in Central Virginia. For over 40 years, MBL has fostered business development and expansion for small, women- and minority-owned businesses.

About Magellan Health: Headquartered in Scottsdale, Ariz., [Magellan Health, Inc.](#) is a leader in managing the fastest growing, most complex areas of health, including special populations, complete pharmacy benefits and other specialty areas of healthcare. Magellan develops innovative solutions that combine advanced analytics, agile technology and clinical excellence to drive better decision making, positively impact health outcomes and optimize the cost of care for the members we serve — all within a customer-first culture. Magellan's customers include health plans and other managed care organizations, employers, labor unions, various military and governmental agencies and third-party administrators. For more information, visit [MagellanHealth.com](#).

About Astyra Corporation: Astyra Corporation is a Richmond, Virginia-based staffing firm. At Astyra, we offer a unique insider approach to solving our client's business challenges and we keep our promises. We find highly skilled people and are experts in successfully matching associates to solutions. At Astyra, we adapt quickly to meet the ever-changing needs of our clients. With an initial focus on IT, Astyra has expanded its service offerings to include administrative, finance, call center, and healthcare. Smart ideas, ingenuity, and never settling for failure are the hallmark traits of our firm. We focus on "smart solutions". At Astyra, it's all about people, process, and technology; what we call p2t. Learn more at [www.astyra.com](#).

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